# TouchPeints @ Retail



**JUNE 25-26, 2019** 



MCCORMICK PLACE, CHICAGO, IL

# YOUR OMNICHANNEL SOLUTION FRONT AND CENTER

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Retail TouchPoints (RTP) is thrilled to be partnering with the new RetailX event to present Retail TouchPoints Live!@RetailX. With our hyper-focus on digital transformation and omnichannel strategies, the content for RTP Live! will help retailers advance the goal of converging physical and digital shopping experiences. Our content offers keynotes from the most innovative industry experts and high-level retail executives, as well as three content tracks focused on Digital Transformation, Omnichannel Optimization and Transforming The Store. Welcome!

### **DEBBIE HAUSS**

Executive Director, Content, Retail TouchPoints











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# **AGENDA**

# **TRACK KEY**

TRANSFORMING THE STORE

DIGITAL TRANSFORMATION OMNICHANNEL OPTIMIZATION

# **TUESDAY, JUNE 25**

<b>9:15-10:00 AM</b> S406A	<b>Driving Convenience With Digital</b> Rafeh Masood, Chief Digital Officer, BJ's Wholesale Club
<b>10:15-10:45 AM</b> S403AB	The Retail Innovation Funnel: Uncover 7 Key Traits Of Successful In-Store Innovation Ed King, Co-Founder, HighStreet Collective John Gregory, VP-Retail Head of Industry, Pandora Media, LLC Kathleen Joyce, Lead, Global Inventory Control, Under Armour
<b>10:15-10:45 AM</b> S404ABC	AR, VR And Mixed Reality: Connecting The Dots Between Retailer And Consumer Goals Jeffrey Neville, Senior Vice President and Practice Lead, BRP Consulting
<b>10:15-10:45 AM</b> S405AB	<b>How Hibbett Sports Delivers An All-Star Digital Experience</b> Bill Quinn, Vice President of Digital Commerce, Hibbett Sports Rich Lyons, Head of Capgemini DCX, North America
<b>11:00-11:30 AM</b> S403AB	Unlocking The Power Of Pop-Ups Melissa Gonzalez, CEO, The Lionesque Group
<b>11:00-11:30 AM</b> S404ABC	Connecting The Data Dots To Facilitate Digital Transformation John Harmon, Senior Retail & Big Tech Analyst, Coresight Research
<b>11:00-11:30 AM</b> S405AB	Breaking The Chains Of Price & Convenience With Experience John Greening, Northwestern University Laura Davis-Taylor, Co-Founder, HighStreet Collective Steve Lovell, Head of Retail Development, Adore Me Laura Long, SVP, Brand, Edelman
<b>11:40 AM-12:40 PM</b> S406A	Remarkable Retail: Winning In The Age of Amazon & Digital Disruption Steve Dennis, President and Founder, Sageberry Consulting

12:40-1:50 PM	Lunch
<b>1:50-2:20 PM</b> S403AB <b>1:50-2:20 PM</b> S404ABC	Will Cashierless Stores Dominate New Spaces? Chris Walton, CEO, Omni Talk & Third Haus Joel Larson, Vice President of Innovation, Innowi Brian Young, Global Director, Innovation & Consulting, Toshiba Global Commerce Solutions
<b>1:50-2:20 PM</b> S405AB	Building Innovation Teams  Scott Emmons, Chief Technology Officer, Current Global  The Halo Effect: The Convergence of Clicks and Bricks
	Stephanie Cegielski, Vice President, Public Relations, ICSC
<b>2:30-2:50 PM</b> S403AB	In Pursuit Of Frictionless Commerce Brian Young, Global Director, Innovation & Consulting, Toshiba Global Commerce Solutions
<b>2:30-2:50 PM</b> S404ABC	Retail Innovation In China Alex Yan, Senior Business Development Specialist, Alibaba Cloud
<b>2:30-2:50 PM</b> S405AB	Delivering On The Promise of BOPISAnd Other Omnichannel Realities Mark Garland, EVP Sales, Marketing & Solutions, 4R Systems
<b>3:00-3:07 PM</b> S406A	Retail + Al: Today's Potential Pedro Alves, CEO, Ople
<b>3:07-4:00 PM</b> S406A	<b>The Future Of Retail In A Post-Digital World</b> Doug Stephens, Founder, Retail Prophet

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# **AGENDA**

## **TRACK KEY**

TRANSFORMING THE STORE

DIGITAL TRANSFORMATION **OMNICHANNEL OPTIMIZATION** 

# **WEDNESDAY, JUNE 26**

10:00-10:45 AM S406A

Driving A Decent Specialty Approach At The World's Largest Retailer (While Still Remaining Well-Coiffed)

Dan Pingree, Chief Marketing Officer, Moosejaw

11:00-11:30 AM S403AB

**Delivering A Consistent Customer Experience** In A Complex Environment

11:00-11:30 AM S404ABC

Scott Knaul, CEO, SMK Workforce Solutions Todd Sasala, Corporate VP, Cedar Fair Entertainment

11:00-11:30 AM S405AB Face Recognition And The Age Of In-Store Personalization

Peter Trepp, CEO, FaceFirst, Inc.

The Changing Face Of Checkout

The Retail Landscape of 2021 - Who Wins And Why?

Bryan Amaral, Founder & President, Clientricity

11:40 AM-12:10 PM

S403AB

Winning In Retail In The Co-Creation Economy: Five Factors **Driving Omnichannel Success** 

Dan Hodges, CEO, CIM Tours - Retail Store Tours

11:40 AM-12:10 PM

S404ABC

Gary Schwartz, President & Founder, Impact Mobile Pat Suh, Vice President of Client Success, Affirm Lindy Crea, Head of U.S. Partnerships, Klarna

11:40 AM-12:10 PM

S405AB

Retail Doesn't Cross Borders, Or Does It?

Djamel Toubrinet, Sr. Product Marketing Manager,

Retail - Americas, Cegid

12:10-1:15 PM

Lunch

1:15-1:45 PM S406A

Overcoming The DTC Brand Challenge By Controlling Your **Amazon Relationship** 

Carson Finkle, CEO, Tenth Street Hats Adam Schwartz, CEO, Knoza

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Debbie Hauss, Executive Director, Retail TouchPoints

2:00-2:30 PM

How Pop-Ups Are Leveraging Technology To Deliver ROI

S403AB Rita C. Tabet, COO, POP UP MOB LLC

John Payne, CEO and Founder, Monster XP

Joseph Scaretta, CO-CEO and Founder, CS Hudson

2:00-2:30 PM S404ABC

Linda Johansen-James, CEO and Founder, International Retail

Management and Consulting Group, LLC

2:00-2:30 PM

S405AB

**Understanding The Omnichannel Shift - What Forces Are Shaping Today's Digitally Integrated Shopping Experience** 

Jack O'Leary, Senior Analyst, Edge by Ascential

**Are Retailers Omnichannel Ready?** 

Bill Hardgrave, Sr. Vice President, Auburn University

2:45-3:15 PM

Last Mile Or First Mile?

S403AB Matt Powers, EVP, Retail & E-Commerce Distribution, JLL

Shlomo Chopp, Managing Partner, Case Equity Partners

**Experience Drives Commerce: Growth Starts With Better** 2:45-3:15 PM **Brand Engagement** 

S404ABC

Staci Mandrell, SVP, Managing Director, Big Red Rooster

Maggie Honious, Senior Director, Strategy, Big Red Rooster

2:45-3:15 PM

Which Is More Valuable: Making A Sale Or Making

A Connection? S405AB

Tom Ertler, SVP Creative Partner, Miller Zell

Gwen Newland, Director, Chick-fil-A Corporate

3:25-3:55 PM S406A

Personalization: Elusive But Not Impossible

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Greg Portell, Lead Partner, Global Retail Practice, A.T. Kearney



Your Source For Real Insights On Everything Retail

# **RECOMMENDED READING**



Can Your Solutions Power
Personalization Without Invading
Shoppers' Privacy?



Bridge The 'Experience Gap' In Brick-And-Mortar Stores



Next-Gen Omnichannel Strategies Align Agility With Innovation

retailtouchpoints.live/reads